



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 31, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$135,902	35
Ahlbum, Tim	Health Coverage Solutions	\$53,841	6
Lemar, Mike	Sunshine State Agency	\$53,008	25
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$40,881	14
Amerilife		\$36,187	43
Hatton, Catherine E.	Long Island Insurance Solutions	\$35,050	27
Gold Producers (\$10,000 - \$30,000)			
Barta, Devin M.	Barta Insurance Agency	\$24,947	5
Concklin, Ron	Rosenberg-Concklin, Inc.	\$22,300	13
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$21,488	7
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$18,034	3
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$17,787	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$15,432	10
Rosati, Lisa	Rosati Insurance Agency	\$15,164	4
Richard, Paul	Richard Insurance Agency	\$14,134	2
Catron, Edward A.	Catron Insurance Agency	\$13,860	3
Edwards, Jackson IV	Edwards Insurance Agency	\$12,324	2
Clark, John W.	Senior Solutions Insurance Agency	\$12,175	8
Wroblewski, Robert M.	SOS Insurance Group	\$11,495	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$11,136	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$10,271	9
Silver Producers (\$5,000 - \$10,000)			
Professional Group Plans, Inc.		\$9,041	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$8,624	7
Marrow, Elizabeth	Marrow Insurance Agency	\$8,256	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$7,919	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,781	2
Greenberg, Joshua K.	Greenberg Insurance Agency	\$6,863	3
Schwartz, Scott J.	Insurance Protection Services	\$6,652	1
Greenhill, Richard A.	Greenhill Insurance Agency	\$6,504	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,976	1
Haft, Gary S.	JMH Advisors, Inc.	\$5,952	2
Long Island Health Plans, Inc.		\$5,952	4
American Eagle Consultants, Inc.		\$5,939	4
Bretches, Kenneth E.	Bretches Insurance Agency	\$5,400	1
Maisonet, Joseph	Maisonet Insurance Agency	\$5,372	3
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$5,287	1
Washwick, Karl	The Washwick Agency, Inc.	\$5,245	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$5,058	2
Dover, Kevin	Dover Insurance Agency	\$5,004	1



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 31, 2016

Bronze Producers (\$2,500 - \$5,000)

Ahmed, Nur N.	Ahmed Insurance Agency	\$4,848	3
Chacon, Cesar	The Insurance Hub	\$4,704	2
ERIN Marketing, Inc.		\$4,664	3
Collins, Robert D.	Collins Insurance Agency	\$4,512	1
Adler, Jeffrey S.	Adler Insurance Agency	\$4,316	2
Banville, Richard	Banville Insurance Agency	\$4,260	1
Duryea, Don B.	Duryea Insurance Agency	\$4,260	1
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$4,200	2
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$4,104	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$4,044	2
Centurion Agency, Ltd.		\$3,997	2
Katz, Annette	Katz Insurance Agency	\$3,768	1
Olsen, Steven J.	Olsen Insurance Agency	\$3,768	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,731	1
Harasym, Kenneth J.	Harasym Insurance Agency	\$3,712	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$3,712	2
Bowes, Barbara N.	Bowes Insurance Agency	\$3,708	1
Curtis, Lonnie G.	Curtis Insurance Agency	\$3,708	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$3,583	2
Futurity First Insurance Group, Inc.		\$3,504	2
Woodmen Insurance Agency, Inc.		\$3,504	3
Johnson, Jamie S.	Johnson Insurance Agency	\$3,480	1
Rich, Judith H.	Rich Insurance Agency	\$3,252	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,248	4
Benefit Plans of America, Inc.		\$3,207	2
Baacke, Brian W.	Baacke Insurance Agency	\$3,180	1
Shapiro, Sanford L.	Shapiro Insurance Agency	\$3,156	1
Vice, Spencer	Vice Insurance Agency	\$3,130	3
Adelson, Andy G.	Adelson Insurance Agency	\$3,108	1
Natelson, Gerald B.	Natelson Insurance Agency	\$3,108	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,976	1
Safe Path Benefits, Inc.		\$2,972	2
Lavelli, Jennifer	Lavelli Insurance Agency	\$2,954	1
Nelson, Donald G.	Nelson Insurance Agency	\$2,928	1
Abadjian, Pierre	Abadjian Insurance Group	\$2,844	1
Broedell, Joseph F.	Broedell Insurance Agency	\$2,844	1
Lerner, Stanford J.	Lerner Insurance Agency	\$2,844	1
Muccioli, Carolyn	Muccioli Insurance Agency	\$2,844	1
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	1
Senior Insurance Marketing, Inc.		\$2,832	1
Daley, Michael A.	Daley Insurance Agency	\$2,520	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

January 31, 2016

Diamond Producers (\$20,000 & Above)

Ahlbum, Tim	\$20,796
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Saylor, Dexter R.	\$11,414	Sheldon, Paul, CLU, ChFC	\$11,136
Kingsley, Beverly J.	\$11,388	Kelsey, Steven D.	\$10,030

Silver Producers (\$5,000 - \$10,000)

Stevens, Jason	\$9,525	Greenhill, Richard A.	\$6,504
Malooley, Michele A.	\$9,394	Gilbert, Brian	\$6,380
Edwards, Jackson IV	\$8,916	Catron, Edward A.	\$6,120
Marrow, Elizabeth	\$8,256	Lawrence, Kevin	\$5,929
Ripoll, Glenn A.	\$8,160	Heaslip, Christopher	\$5,519
Rosati, Lisa	\$8,036	Bretches, Kenneth E.	\$5,400
Weinfeld, Shia	\$7,536	Sakharoff, Richard D.	\$5,287
Rapini, Duane M.	\$7,430	Kraus, Bratone T.	\$5,256
Jaffe, Joseph A.	\$7,224	Washwick, Karl	\$5,245
Ottovegio, Xiomara	\$7,116	Riegel, Ellen M.	\$5,171
Barta, Devin M.	\$6,936	Abbatiello, Vincent	\$5,004
Ahlbum, Jon	\$6,744	Schultz, Kenneth H.	\$5,004
Schwartz, Scott J.	\$6,652	Shoaf, John A.	\$5,004



Weekly Leader Board

FOR THE WEEK ENDING

January 31, 2016

Writing Agents

Combined Health/Life

Bronze Producers (\$2,500 - \$5,000)

Rodriguez, Carmen A.	\$4,728	Shapiro, Sanford L.	\$3,156
Halperin, Murray A.	\$4,260	Adelson, Andy G.	\$3,108
Wright, Keith A.	\$4,260	Haft, Gary S.	\$3,108
Higgins, Suzanne M.	\$4,104	Holve, Bernard B.	\$3,108
Richard, Paul	\$4,104	Lowe, Matthew J.	\$3,108
Selinger, William S.	\$4,063	Spizzuco, Samuel	\$3,108
Badessa, Joseph J.	\$4,007	Mollica, Rosanna	\$3,107
Laughlin, James A.	\$3,972	Dibisceglie, Darrin J.	\$3,084
Gold, Matthew	\$3,960	Price, Donna S.	\$3,084
Lemar, Mike	\$3,948	Deross, William P.	\$2,976
Heck, Douglas S.	\$3,924	Chiungos, George T.	\$2,968
Sachs, Kerry	\$3,900	Lavelli, Jennifer	\$2,954
Dyess, William R.	\$3,887	Cohen, David G.	\$2,928
Valdes, Jorge A.	\$3,887	Nelson, Donald G.	\$2,928
Gorden, Renee G.	\$3,828	Broedell, Joseph F.	\$2,844
Derr, Tyler L.	\$3,816	Colpitts, Walter W.	\$2,844
Gordon, Aaron	\$3,804	Derevensky, Jackie	\$2,844
Katz, Annette	\$3,768	Dye, Laretta A.	\$2,844
Olsen, Steve J.	\$3,768	Feinberg, Robert B.	\$2,844
Ehrlich, Carl F.	\$3,731	Graham, Christopher N., CLU	\$2,844
Harasym, Kenneth J.	\$3,712	Harris, Scott	\$2,844
Curtis, Lonnie G.	\$3,708	Kitay, Laura A.	\$2,844
Towson, Carole A.	\$3,708	Klein, Russell	\$2,844
Peltz, Arnold	\$3,706	Pekala, David C.	\$2,844
Leddel, Philip W.	\$3,576	Primack, Neil E.	\$2,844
Langholtz, Eric	\$3,564	Sklar, Susan T.	\$2,844
Greenberg, Richard A.	\$3,563	Waxman, Richard S.	\$2,844
Poskanzer, Jay	\$3,480	Mangini, Nicholas L.	\$2,843
Major, Victoria A.	\$3,479	Spire, Brian W.	\$2,832
Bahlkow, Valerie J.	\$3,456	Jennings, Mark	\$2,777
McGregor, Iyan L.	\$3,408	Balogh, Christian J.	\$2,760
Jennings, Christopher G.	\$3,384	Gethers, Julie	\$2,676
Black, Ana Maria C.	\$3,372	Payant, Thomas A.	\$2,676
Franco, Salvador	\$3,300	Santo, Andrew J. Jr.	\$2,676
Bechtold, Edward H. III	\$3,276	Gerlitz, Jay Z.	\$2,616
Rich, Judith H.	\$3,252	Aboul-Hosn, Haitham M.	\$2,592
Vertich, Mark	\$3,249	Elixson, Brad L.	\$2,592
Lucas, Richard	\$3,216	Meredith, Larry	\$2,592
Celorio, Silvia M.	\$3,191	Daley, Michael A.	\$2,520
Fuller, Bret A.	\$3,180		